

	NAV (\$)	Month (%)	Quarter (%)	CAGR ² (%)	Since Inception ¹ Cumulative (%)
Perennial Private to Public Opportunities Fund	1.868	-1.2	+0.4	+17.3	+135.7

Performance Update

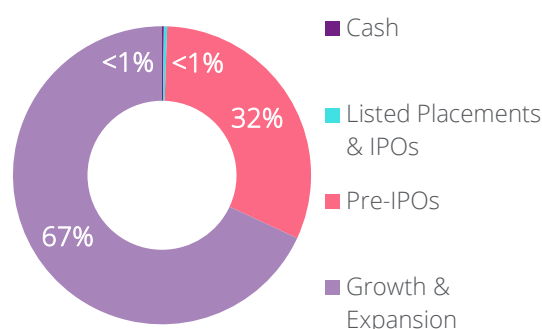
The Private to Public Opportunities Fund (PPP1) returned +0.4% (net of fees) for the quarter ending December 2024. Since inception in August 2019, PPP1 has delivered +135.7% (net of fees). This PPP1 performance includes the four distributions made to date which total 48.8c.

It was a busier quarter for the Fund, with several offsetting transactions driving the overall small positive performance. A positive contribution came from an increase in the holding value for ecommerce business Koala following a strong operational update, with 1Q revenues up +50% year-on-year, assisted by encouraging growth from its recent launch into the USA.

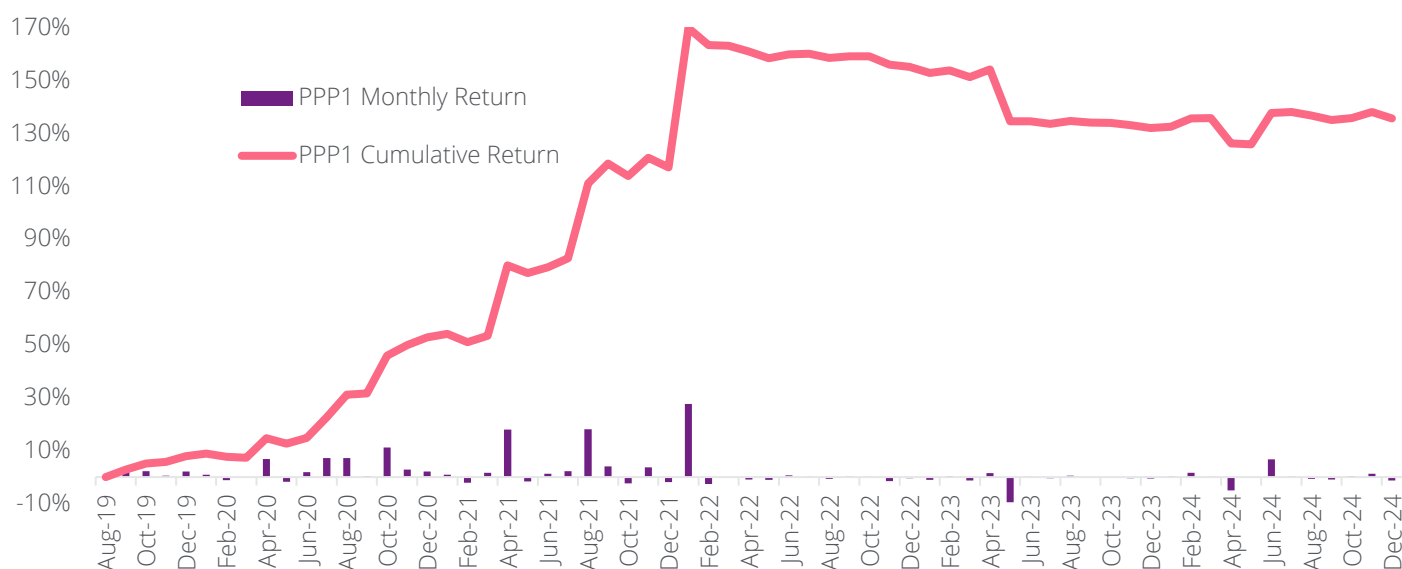
Animoca Brands released a favourable operational update for the 6-month period to September 2024, reporting strong bookings performance in what has been a volatile year. Notably, the company has seen a marked increase in its digital asset balance by approximately 40% post the September quarter end, alongside a doubling in its market making and trading activity.

As discussed in the November commentary, a decrease in the holding value for HR tech business WithYouWithMe negatively impacted performance during the quarter, with the company agreeing terms for a merger transaction. A full exit was also agreed for edtech holding Literacy Planet during the period, albeit at a lower valuation, so this also negatively impacted performance. Similarly, performance was also negatively impacted by a decrease in the holding value of proptech tenancy software business Equiem as the company negotiated terms for a strategic transaction implying a lower valuation. Finally, payments platform Mint successfully raised new capital during the quarter from a new investor who will be joining the Board of the company. Mint also recently launched a new product, Mint Protect, which has received significant early interest from its customer base. *(continued on page 2)*

Current Fund Allocation



Return Since Inception¹ Net of Fees (%)



¹ Inception date for PPP1 is 19 August 2019. Performance shown is net of fees. It does not take into account any taxes payable by an investor. Past performance is not a reliable indicator of future performance.

² Return calculations include the 4 distributions paid in July 2020, 2021, 2022, 2023. CAGR is compound annual growth rate

Performance Update (continued)

Activity levels in both private and public markets saw a welcomed increase in CY24, and we explore this further in the section overleaf. In terms of our private funds, we completed a total of 8 full or partial exits during the year in a promising sign that deal activity is increasing. We are in active discussions with all the remaining PPP1 portfolio companies regarding liquidity opportunities, with the target of achieving exits this calendar year.

PPP1 Fund Activity – CY24

Transaction and Revaluations		Exits
Positive Movements	Negative Movements	
    	    	   

2024 – Year in Review

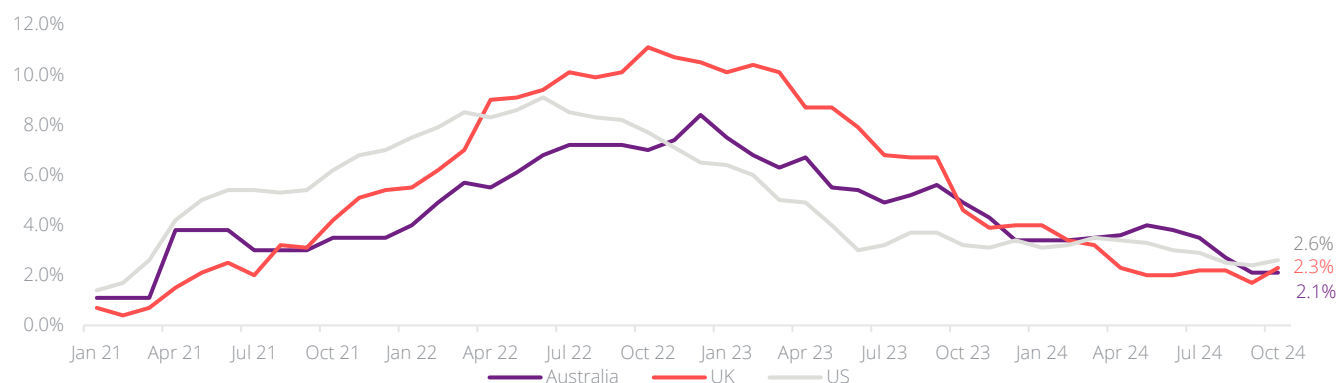
2024 was a tale of two halves – it started with a continuation of the volatility and uncertainty from 2023, but the macro and market environment stabilised in the second half of the year. With many OECD countries seeing inflationary pressures ease, central banks began cutting interest rates offshore, leading to a strong rally in equity markets. While IPO activity remains below historic averages, it has shown solid signs of improvement, with the US market in particular more supportive of new listings. On the M&A front, there has also been a noticeable step-up in takeover activity in both private and public markets globally, with a number of our own portfolio companies completing or progressing transactions. If the macroeconomic environment and equity markets continue to improve over 2025, we expect to see activity in both the domestic IPO market and the broader private market to increase. These themes are discussed in further detail in the sections below.

In terms of the private investment pipeline, Perennial continued to see a strong level of proprietary deal flow last year, with founders preferring to source private capital given recent equity market and macro volatility. Overall, 2024 was a busy period across our private funds, which included 8 full or partial exits, 10 follow-on investments and 2 new investments. Valuations and deal terms remain attractive in private markets, with demand for private capital still exceeding supply. The improving macro sentiment described below will also provide a more supportive environment for exits going forward. To this extent, we continue to spend time with our private investments to ensure they remain in the best position to take advantage of such opportunities as they arise.

Global Economic Trends

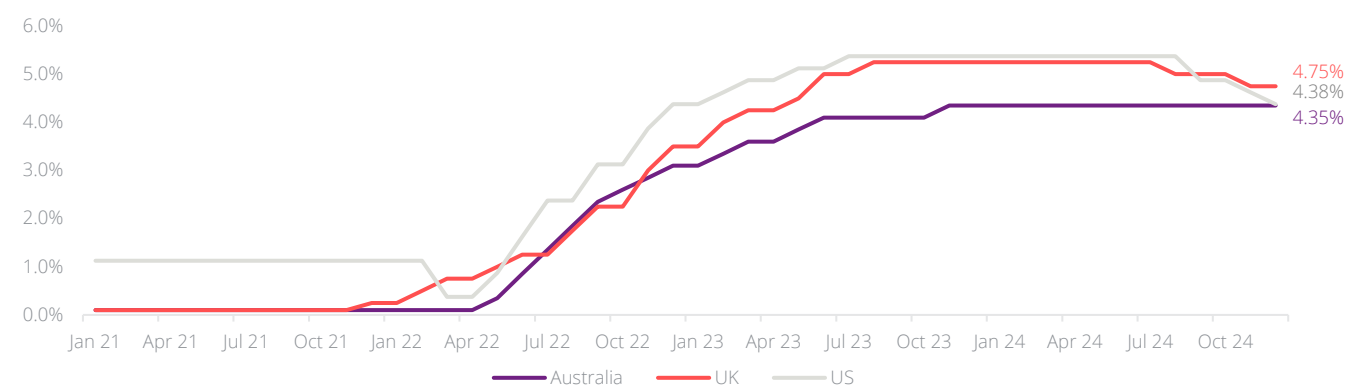
Macroeconomic trends remained a key driver in private & public markets in 2024. A sense of cautious optimism has taken hold as macro conditions steadily improved throughout the year, bolstering investor sentiment. Offshore central banks are more confident they have reduced the inflation risk although ongoing vigilance is required. We have already seen the US Federal Reserve deliver three consecutive interest rate cuts in the second half of 2024, with the UK and EU also kicking off their rate-cutting cycle last year. Rate cuts in Australia have been delayed due to sticky inflation, high public spending, a weak \$A, and an economy operating near full capacity.

Consumer Price Index (year-on-year % change) – Australia, UK, USA



Source: RBA, Office for National Statistics and U.S. Bureau of Labour Statistics. Note: Australia CPI is on a quarterly basis until monthly data was available from Jan-22

Central Bank Policy Rate (%) – Australia, UK, USA

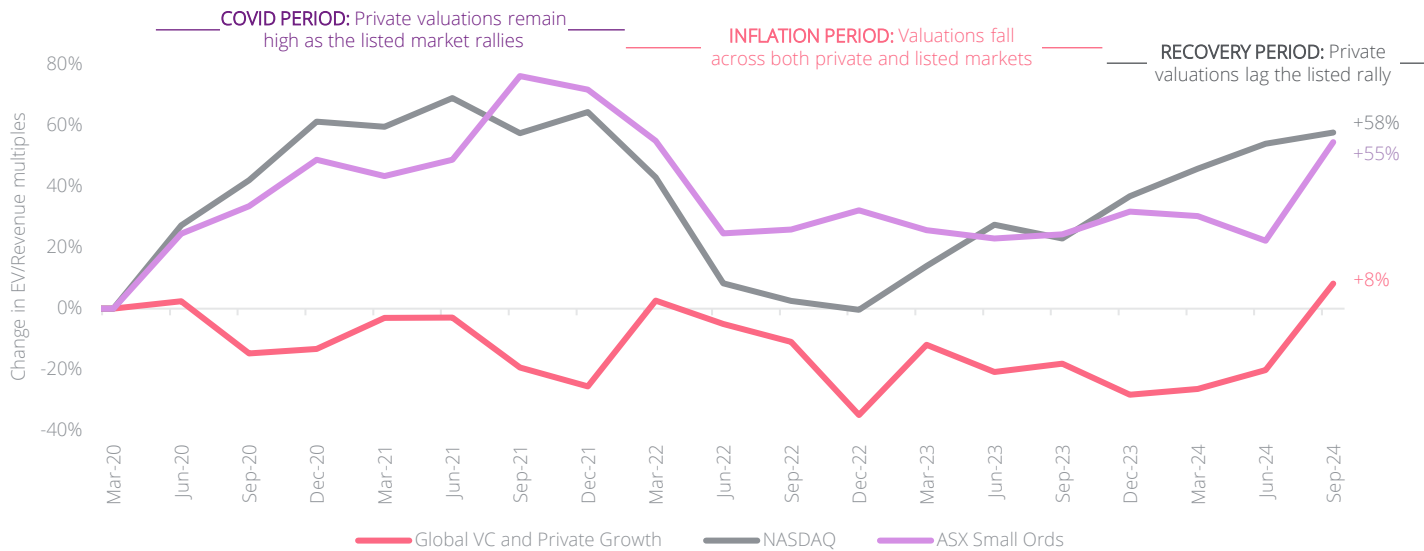


Source: RBA, Bank of England and Forbes. Note: The US rate is calculated as the mid-point of the Fed Funds Rate range at that point in time

Private vs Public Valuations

Public equity markets performed well in 2024 on the back of lower global interest rates and reduced macro & geopolitical uncertainty. The S&P500 in the USA and the ASX200 domestically both reached record highs during the year. Over the last 5 years, global private company valuations have largely traded near-flat, as compared to public equity valuations which have traded strongly upwards after recovering from the COVID-lows in 2022. Whilst private company valuations tend to lag their listed peers, there are already early signs that the gap here is closing, as per the chart below.

Global private market revenue multiples vs listed markets

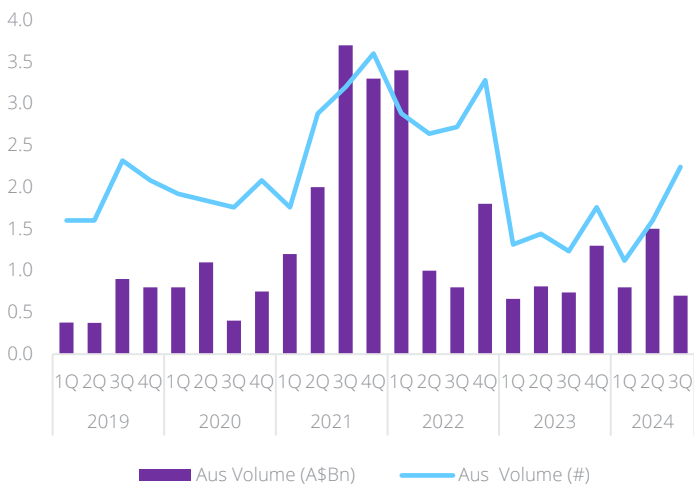


Source: Bloomberg, Pitchbook. Data shows the % change in EV/Revenue multiple from quarter to quarter on an index basis since 1Q CY20. Data as at September 2024

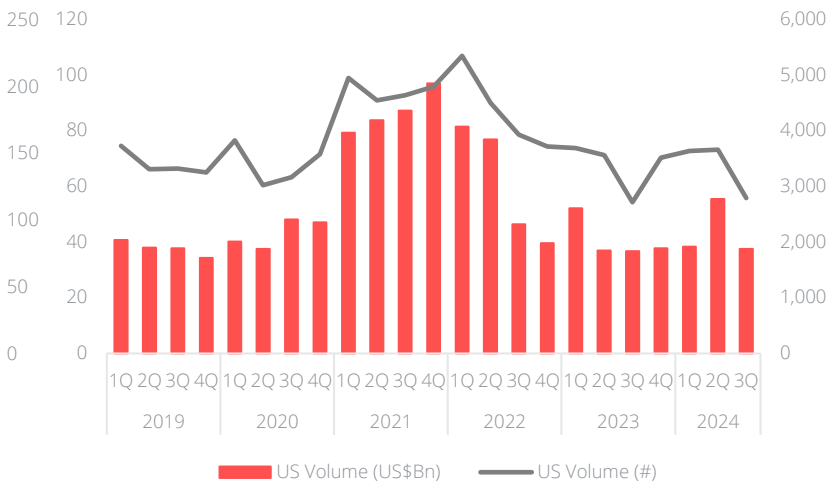
Private Deal Flow

Global private market transactions in 2024 followed a similar trend to the previous year, with deal volume and value broadly comparable to 2023 (see charts below). This reflected a continuation of recent private market headwinds which have included slow M&A exits, a recovering IPO market and general investor cautiousness. Late-stage and venture-growth companies, which are typically prime candidates for public listings have typically delayed their IPOs whilst they wait for a more supportive macroeconomic environment, thereby opting to ‘stay private for longer’. As inflationary pressures continue to moderate and central banks respond with rate cuts, we expect to see a recovery in transaction volumes as a more conducive dealmaking environment emerges.

Australian Quarterly Deal Volume & Value



USA Quarterly Deal Volume & Value



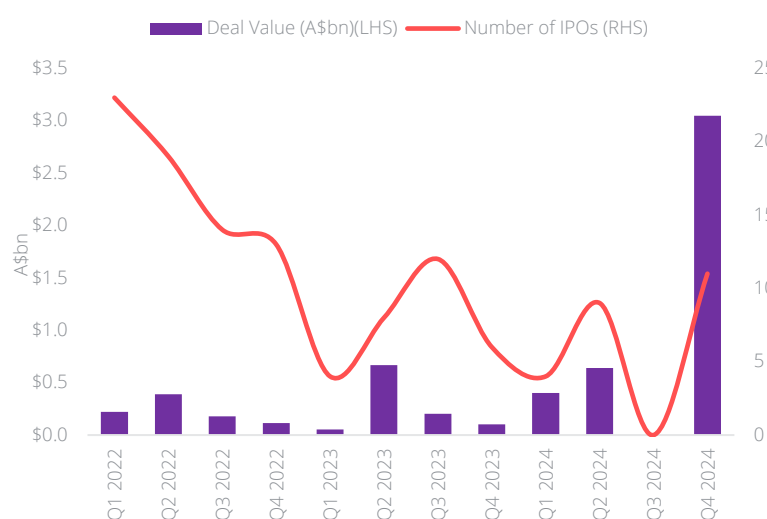
Source: Cut Through Ventures and Pitch Book. Note: Data for both charts as at September 2024.

IPO and M&A Activity

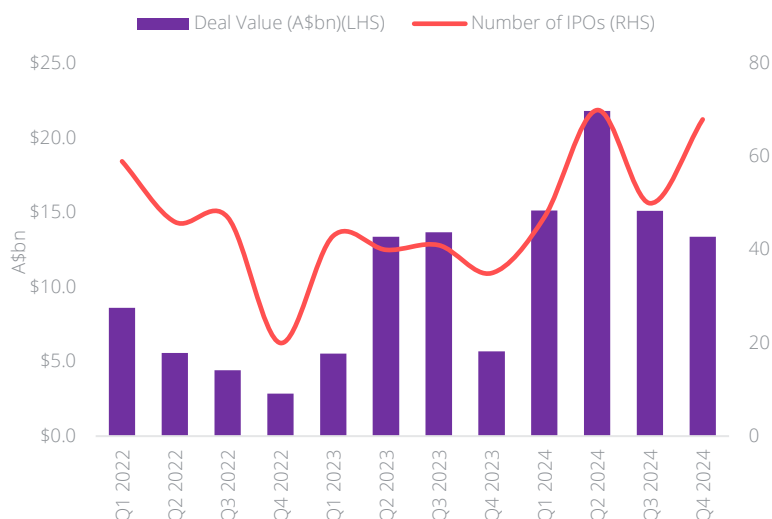
There were encouraging signs of increasing IPO activity globally in 2024. In the USA, total IPO proceeds raised exceeded both 2022 and 2023 levels, with sizeable listings from Lineage (US\$5.1b raised), Viking (US\$1.8b raised) and StandardAero (US\$1.7b raised). We had to wait until June 2024 for the domestic IPO market to show signs of life, with fast food chain Guzman Y Gomez raising A\$335m and recording one of the largest first day gains in years in a sign that investor sentiment was turning. In December we saw the debut of Digico Infrastructure REIT, raising A\$2bn in what was the largest ASX IPO in 6 years. Overall, 2024 saw an increase in the total proceeds raised, albeit through a smaller number of new listings on the ASX. With market sentiment improving, we hope to see a steady uptick in IPO activity throughout 2025 including a number of companies from our private portfolios.

M&A activity was a positive in 2024, with several of our own portfolio companies successfully completing takeover or merger transactions. We remain in discussion with additional names across our funds who are close to executing transactions, and we believe this could be a key driver of performance in 2025.

ASX IPOs by Volume & Value (A\$b)



USA IPOs by Volume & Value (A\$b)



Source: 1,2: Reuters. Charts: Factset, LSEG

Outlook for 2025

There are solid reasons to be optimistic for the year ahead, with the emergence of a more supportive macroeconomic environment likely to be positive for both private and public markets. Increased private market deal flow will be assisted by a less restrictive rate environment, helping to reverse the trend of slow deal cadence we have observed over the last few years. Private companies have had to focus on 'profitability over growth' given the recent lull in capital availability, creating a backlog of more efficient and higher-quality businesses that will look for exit opportunities in 2025.

The domestic IPO market should see an uptick in activity this year, with companies more confident to list in improved market conditions. The completion of several IPOs in 2024 and the recent outperformance of equity markets should help instil confidence, and with investors starved of new issuance in the last few years, there is a strong appetite for quality companies to join the ASX.

We expect the pipeline of private investment opportunities will continue to grow in 2025. Private valuations and deal terms remain investor friendly, even as listed valuations trend upwards and public markets rally. We see this as a key investment opportunity, given the favourable combination of an attractive private market coupled with a rebound in the IPO market and increased M&A exit activity.

PPP1 Top 10 Holdings – Company Updates

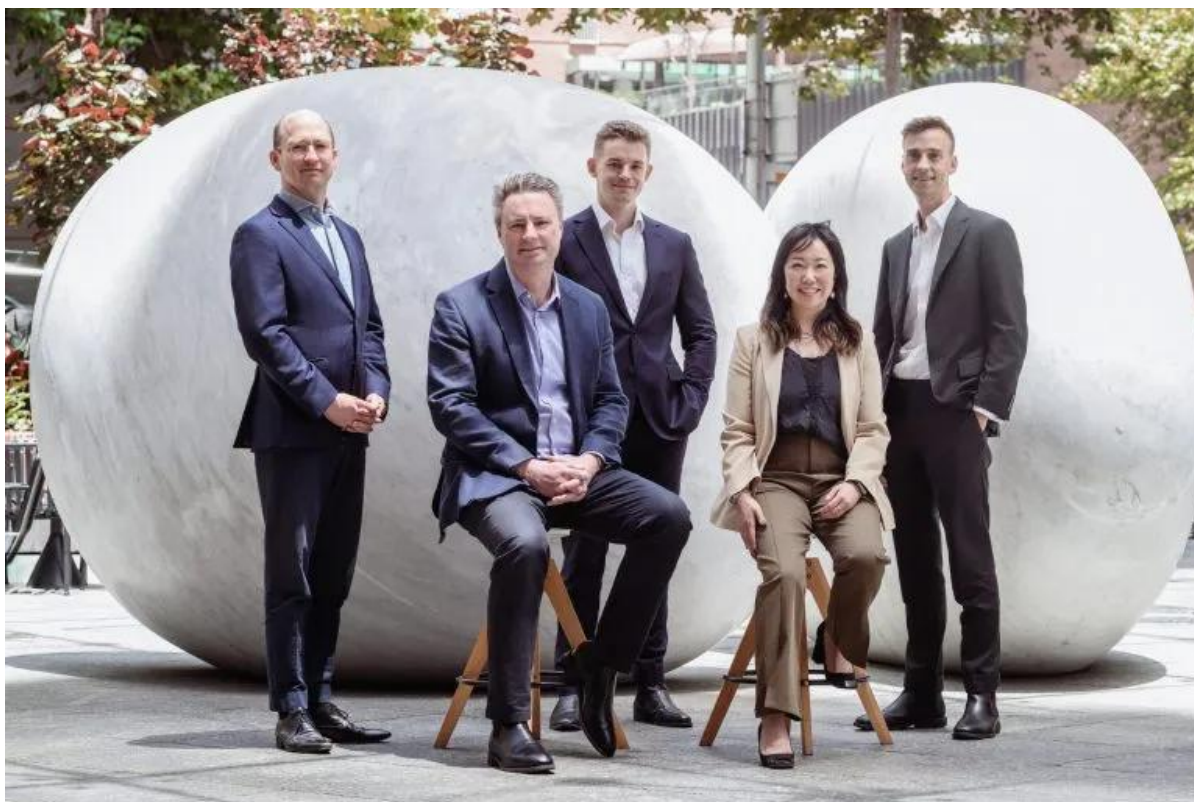
Private Company (Alphabetically)	Sector	Company Overview	Company Updates (December-24 Quarter)
	Digital Gaming	Animoca Brands provides digital asset advisory, Web3 services and digital asset investment management services.	➤ Animoca is experiencing strong tailwinds following strong crypto performance in recent months. ➤ Bookings increased 165% from the same period last year to US\$69m in Q3 CY24. ➤ Cost are flat on pcp, demonstrating the operating leverage in the business.
	Proptech	Equiem is modernising the commercial real estate industry with building software that makes workplaces better for landlords, tenants, and employees. The software platform provides comprehensive and easy-to-use dashboards and insights for effective tenant engagement.	➤ Equiem is performing in line with budget and is EBITDA breakeven. ➤ The business is exploring potential strategic transaction opportunities.
	E-commerce	Koala is a vertically integrated furniture e-commerce company which has transformed the furniture experience for consumers. Koala has become a key player in the furniture and mattress market in Australia, has expanded into Japan, and has recently entered the USA market.	➤ Koala is experiencing strong revenue growth across Australia, Japan and the US. ➤ The business is profitable and is demonstrating operating leverage as it undertakes initiatives to drive efficiencies.
	Hardware	Lumitron is pioneering the commercialisation of a revolutionary laser-based x-ray technology. Lumitron's technology enables up to 1,000x higher image resolution with 100x lower patient radiation dose than existing technologies.	➤ Lumitron continues to reach development milestones and continues discussions with customers as they commercialise their machines across medical imaging, centre of excellence, mining and 3D manufacturing applications.
	AI	Meld provides software and technology to rapidly implement machine vision-based AI solutions. This enables companies to analyse and automate processes.	➤ MeldCX continues to make significant progress on key commercial roll-outs for customers, albeit is experiencing some timing delays on major deployments. ➤ The company continues to strengthen its technological leadership position in the market and has worked on ensuring its technology is hardware agnostic.

PPP1 Top 10 Holdings – Company Updates (continued)

Private Company (Alphabetically)	Sector	Company Overview	Company Updates (December-24 Quarter)
	Fintech	Mint Payments provides real-time bank transfers, digital payments and virtual card issuance for the travel industry through a single payments technology platform. The business allows customers to both accept and receive payments, locally and internationally.	➤ Mint is continuing to experience strong growth in revenue and market share. ➤ Announced the launch of Mint Protect in December 2025, an industry first chargeback protection solution. More details here. ➤ Finalised a capital raising to accelerate growth through product development, merchant acquisition and investment in the UK market. ➤ Achieved #69 on the AFR Fast 100 for 2024.
	Fintech	Moneytech is a non-bank lender offering working capital solutions to domestic business customers, including trade, debtor and equipment financing.	➤ Moneytech invested in its tech product and enhanced automation capabilities in FY24 which will improve efficiency moving forward.
	Fintech	Monoova is a domestic and offshore payments platform for SMEs and fintechs. Monoova offers fast payments for both domestic and offshore (FX) transactions via a simple API plug-in.	➤ Monoova's recent growth has been supported by customer acquisition including ASX listed companies, as well as reduction in churn. ➤ Monoova is an industry leader within the new PayTo payments framework in the domestic market.
	Health	Planet Innovation designs, develops, and manufactures devices used for healthcare and life sciences. Planet Innovation has deep expertise in the sector and is regarded as a global leader in the space.	➤ Planet Innovation is experiencing strong growth in its US business, which is consolidating its position as a global leader in its industry. ➤ EBITDA profitable in Q1 FY25 with a strong balance sheet.
	Fintech	Spriggy is Australia's largest and most trusted family financial education and money management application. The business has exceptional brand recognition from parents, children and schools.	➤ Spriggy recently launched Spriggy Mobile which allows parents to manage their kids' financial and mobile usage/safety in the Spriggy app. ➤ Spriggy now has over 1.2 million members using its flagship product and has facilitated \$850m of pocket money earned on the app.

Thank you for your continued interest in PPP1.

Yours sincerely,
The Perennial Private Investments Team



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