

	Month (%)	Quarter (%)	FYTD (%)	1 Year (% p.a.)	2 Years (% p.a.)	3 Years (% p.a.)	Since Inception <sup>^</sup> (%p.a.)
Perennial Smaller Companies Sustainable Future Trust (Net)	11.8	13.8	22.1	15.9	18.9	-	14.2
S&P/ASX Small Ordinaries Accum. Index	10.3	7.7	17.1	6.0	11.2	-	6.2
<b>Value Added</b>	<b>1.5</b>	<b>6.1</b>	<b>5.0</b>	<b>9.9</b>	<b>7.7</b>	-	<b>8.0</b>

<sup>^</sup>Since inception: 1 February 2018. Past performance is not a reliable indicator of future performance.

## Overview

- The Sustainable Future Trust was up 11.8% net of fees, outperforming the benchmark return by 1.5%.
- It is a key goal of the Trust to demonstrate that there is no performance trade-off to invest with a focus on sustainability and ESG. Since inception in February 2018, the Trust has delivered a 14.2% p.a. return net of fees, outperforming the benchmark by 8.0% p.a.
- Positive contributors this month included Telix Pharmaceuticals (+113.7%), Calix (+38.4%), Janison Education (+35.6%) and Mach7 Technologies (+35.6%).
- Negative contributors this month included Imricor (-11.9%), Limeade (-10.1%), Genetic Signatures (-6.1%) and our holding of cash which detracted from performance in a very strong market.

## Perennial Smaller Companies Sustainable Future Trust

The aim of the Trust is to grow the value of your investment over the long term by investing in companies predominantly outside the S&P/ASX Top 50 Index that conduct business taking into account environmental, social and governance (“ESG”) considerations and/or businesses that are making a positive contribution to creating a sustainable future. The Trust seeks to provide a total return (after fees) that exceeds the S&P/ASX Small Ordinaries Accumulation Index measured on a rolling three-year basis.

Portfolio Manager Damian Cottier	APIR Code WPC5600AU
Distribution Frequency Half yearly	Minimum Initial Investment \$25,000
Trust Inception Date 1 February 2018	Fees 1.20% p.a. + Performance fee

## Portfolios Contribution to the UN Sustainable Development Goals



Source: Data provided by the Sustainable Platform 30 Sept 2020; based on company revenues. Note: ~70% of holding companies revenue contributes to the UN SDGs

## Better Future Highlight

We recently participated in a capital raising which added Eroad Limited to the portfolio and resulted in the company being listed on the ASX in addition to the company's existing listing on the New Zealand Stock Exchange.

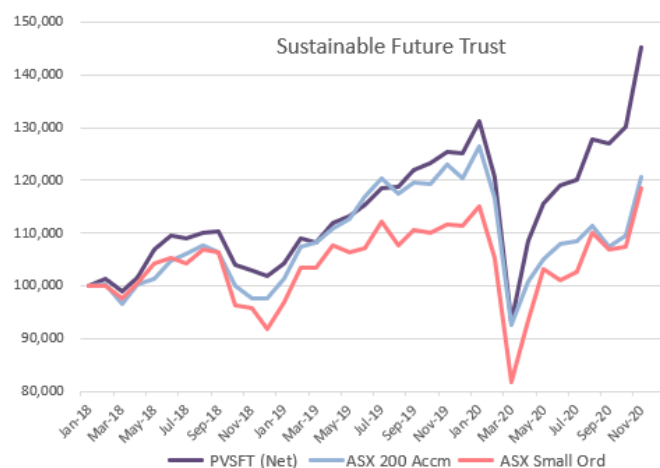
Eroad is a New Zealand based business that has developed an in-vehicle telematics system that allows owners of vehicle fleets to improve driver safety and increase the efficiency of vehicles.

Eroad has expanded into the US and Australia with interesting growth opportunities in both of these jurisdictions.

The Eroad device provides real-time driver coaching with in-vehicle feedback for speeding and harsh braking. It also monitors the length of time that drivers have been driving and “gamifies” driver behaviour to create a safe driving culture and reduce fuel consumption.

The capital raised by Eroad will be used to accelerate execution of the product development for the Eroad platform and sales and marketing of the product.

## Performance Since Inception



Value of A\$100,000 since inception (1 February 2018) of the Sustainable Future Trust as at 30 November 2020.

Performance shown net of fees with distributions reinvested. Does not take into account any taxes payable by an investor. Past performance is not a reliable indication of future performance.

## Trust Review

During a very strong month for the market the Sustainable Future Trust was up 11.8% net of fees, outperforming the benchmark return by 1.5%. This was a pleasing result, especially as our cash levels remain elevated. We like to maintain a good cash buffer to provide scope to take advantage of opportunities that present, particularly as the market has rallied strongly in recent months.

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Telix Pharmaceuticals, which is developing products to diagnose and treat prostate cancer, announced a number of positive developments. Firstly, it announced that it had appointed a partner to develop and commercialise Telix's products in China which will result in Telix receiving payments of up to US\$315m over time. This was significant as the market was ascribing little value for distribution of the products in the Chinese market. Telix also announced that it is acquiring TheraPharm, a Swiss-German biotechnology company developing innovative diagnostic and therapeutic solutions for blood cancers. The acquisition is interesting in that the purchase price was modest for products that complement Telix's existing product portfolio.

Calix announced a solid business update and held a presentation to explain the opportunity presented by the lithium-manganese batteries that the company is developing. It is doing this as part of an Advanced Battery Materials Development Program that the company is participating in with other industry participants. While it is still quite early in the development process, the advantages of the lithium-manganese battery process that the company is developing include being significantly lower cost and having better performance than comparable technologies.

Janison Education announced a positive update on the company's 1H21 outlook after higher-than-expected revenue from the recently acquired independent ICAS Assessment that is undertaken by students from around 2,500 high schools in areas such as maths and science.

Mach 7 Technologies affirmed a strong sales pipeline of the company's IT products despite the impacts of COVID, including the signing of a significant contract with Trinity Health which is a large US health-care provider.

Imricor gave up some of the company's recent gains after announcing it was likely that there would be some revenue delays due to COVID impacts in Europe.

Limeade was weaker after reiterating guidance albeit noting there were potential future impacts from COVID disruptions. Genetic Signatures was weaker as the market perceives that it may be negatively impact by an effective COVID vaccine.

During the month we reduced holdings in Telix, Fluence, Imricor, Bendigo Bank and Sims Group after strong recent performance from each of these companies.

We added Immutep to the portfolio. Immutep is a biotechnology company that is developing immunotherapeutic products for the treatment of cancer and autoimmune disease. The key product that the company is developing is designed to improve the effectiveness of existing cancer treatments.

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We also participated in two IPOs that will commence trading on ASX in December and we will discuss in more detail in our next monthly update.

At month end the Trust held 42 stocks and cash was 7.2%.

For November, the weighted average Perennial-derived Environmental, Social, Governance and Engagement ("ESG") Score of the Trust was 7.2 which is 30% higher than the benchmark ESG Score of 5.6.

## ESG Activity

Our ESG activities during the month included:

- We attended the Responsible Investment Association Australasia ("RIAA") 2020 annual conference which was held in virtual format due to COVID. Perennial was one of the sponsors of the conference.
- We met with Fluence Corporation and discussed the governance impacts of the recent change in management as well as reiterating our encouragement for the company to appoint a female director.
- We met with Pental Group senior management and discussed the firm's approach to ESG integration.
- Damian Cottier, the portfolio manager of the portfolio, presented on the "ESG Investing: Towards the Sustainable Recovery 2020" Webinar held by IBR Conferences.

## Top 5 Active Positions Trust (%) Index (%)

Position	Trust (%)	Index (%)
Janison Education	4.5	0.0
Telix Pharmaceutical	4.4	0.0
Imricor Medical Systems	3.6	0.0
Integral Diagnostics	3.5	0.3
Equity Trustees	3.1	0.0

## Sustainable Future and ESG Team

Damian Cottier  
Portfolio Manager

Emilie O'Neill  
ESG & Equities  
Analyst



CERTIFIED BY RIAA



The Perennial Smaller Companies Sustainable Future Trust has been certified by the Responsible Investment Association Australasia according to the strict operational and disclosure practices required under the Responsible Investment Certification Program. See [www.responsiblereturns.com.au](http://www.responsiblereturns.com.au) for details<sup>1</sup>.

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