

Perennial Value Smaller Companies Trust

Monthly Report December 2022

	Month (%)	Quarter (%)	FYTD (%)	1 Year (%)	2 Years (% p.a.)	3 Years (% p.a.)	5 Years (% p.a.)	Since inception^ (% p.a.)
Perennial Value Smaller Companies Trust (Net)	-1.0	1.4	-1.9	-28.5	-7.0	-1.0	3.8	8.9
S&P/ASX Small Ordinaries Accumulation Index	-3.7	7.5	7.0	-18.4	-2.3	1.4	2.9	5.7
Value Added	2.7	-6.1	-8.9	-10.1	-4.7	-2.4	0.9	3.2

^Since inception: March 2002. Past performance is not a reliable indicator of future performance.

Overview

For the month of December, the Trust was down 1.0% (net of all fees) outperforming a very weak market with the Index down 3.7%.

Index performance reflected macro issues as it has for much of the year. Despite this, it was pleasing to see fundamentals at a stock level rewarded, enabling the Trust to outperform. This trend is pleasing to see given we focus on picking stocks on company fundamentals, something which has been out of favour all year.

The early shift in what is driving share price performance likely reflects the absence of the liquidity forced selling which was impacting Small caps for much of the year, but also the emergence of some risk appetite. This emerging risk appetite meant investors began adding new positions for the first time this year. The initial focus seems to be on stocks with a strong earnings outlook in a tough economic environment (where our portfolio is also focused).

The portfolio-average PE ratio of 10.7x remains at a sizeable discount to the index which is 12.8x for FY24.

Perennial Value Smaller Companies Trust

The aim of the Trust is to grow the value of your investment over the long term by investing in a portfolio of Australian companies that are either listed or unlisted companies found outside the S&P/ASX Top 100 Index, and to provide a total return (after fees) that exceeds the S&P/ASX Small Ordinaries Accumulation Index measured on a rolling three-year basis.

Portfolio Managers	Trust FUM
Andrew Smith, Julian Guido & Marco Correia	AUD \$131 million
Distribution Frequency	Minimum Initial Investment
Half yearly	\$25,000
Trust Inception Date	Fees
March 2002	1.20% p.a. + Performance fee

APIR Code

IOF0214AU

Portfolio Characteristics – FY24	Trust*	Index**
Price to Earnings (x)	10.7	12.8
Price to Free Cash Flow (x)	8.3	10.8
Gross Yield (%)	4.6	4.2
Price to NTA (x)	1.9	1.5

Source: *Perennial Value Management as at 31 December 2022. **FactSet, Goldman Sachs, Macquarie Securities and UBS forecast as at 31 December 2022

The above figures are forecasts only. While due care has been used in the preparation of forecast information, actual outcomes may vary in a materially positive or negative manner.





Performance shown net of fees with distributions reinvested. Does not take into account any taxes payable by an investor. Past performance is not a reliable indication of future performance

Top 10 Positions	Trust (%)	Index (%)
ALLIANCE AVIATION SERVICES LTD	5.1	0.0
RPMGLOBAL HOLDINGS LTD	5.0	0.0
NAVIGATOR GLOBAL INVESTMENTS LTD	4.9	0.0
COOPER ENERGY LTD	4.7	0.2
SUPERLOOP LTD	3.5	0.0
SEVEN GROUP HOLDINGS LTD	3.3	1.4
EXPERIENCE CO LTD	3.0	0.0
ENERO GROUP LTD	3.0	0.0
FLETCHER BUILDING LTD	2.6	0.5
PEOPLEIN LTD	2.5	0.0

Sector Active Exposure vs Index



-10% -5% 15% 0% 5% 10% 20%

Trust Review

There were several companies that were rewarded during the month following positive updates, including:

- G8 Education (+13.3%) issued a positive trading update on key business metrics including occupancy, wage ratios and cost savings. With low expectations, the stock rallied on the news with investors now focussed on the incoming CEO
- Cluey (+12.2%) had no newsflow but director buying was notable during the month
- EBOS (+8.1%) continued to gain investor support following last month's extensive Investor day. Industry data continues to show positive operating trends
- MAAS Group (+6.8%) announced an on-market buyback and also director buying
- Integral Diagnostics (+5.8%) reported a lower-than-expected earnout payment for the Imaging Queensland acquisition
- Kelsian (+4.9%) announced a successful retender and expansion of its Sydney Region 3 contract. While we were not expecting a material earnings benefit to accrue from the retender, it was encouraging to see management organically grow the business, especially due to concerns within the investment community that Kelsian's domestic bus transportation business was ex-growth
- **PSC Insurance** (+1.6%) outperformed the index after guiding to an above-expectations 1H23 performance. The Tysers JV has been delayed by 3 months, however we see upside risk to FY23 guidance

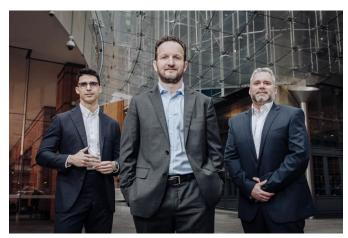
Detractors included:

- Fletcher Building (down 4.3%) fell in line with market after a mixed update. An extra provision for a legacy construction project was disappointing, however the reiteration of FY23 guidance and confirmation of margin improvement in Australia is very positive
- Viva Leisure (down 11.7%) achieved annualized revenue of \$140.9m and the second strongest month of member additions in November. Pleasingly, they also disclosed solid YTD cashflows
- **MoneyMe** (down 30.0%) reached agreement with their debt provider to reset existing debt covenants while scaling back the size of the facility. The focus for the business remains on statutory profit which will be supported if a lower funding cost model can be secured

At month end, the Trust finished with 56 positions and cash of 1.5%.

Market Review - Australia (%)

S&P/ASX Small Ordinaries Index	-3.7
Energy	-5.6
Materials	-5.6
Industrials	-9.2
Consumer Discretionary	-8.2
Consumer Staples	-2.4
Health Care	-5.8
Financials	-3.8
Real Estate	-0.9
Information Technology	-6.3
Telecommunication Services	-8.8



Portfolio Managers: Marco Correia, Andrew Smith and Julian Guido (left to right)

Invest Online Now

Contact us



Level 27, 88 Phillip Street Sydney NSW 2000





www.perennial.net.au



Significant Investor Visa (SIV) Compliant Issued by Perennial Value Management Limited (ABN 22 090 879 904, AFSL No. 247293) as the Investment Manager. The Responsible Entity is Perennial Investment Management Limited (ABN 13 108 747 637, AFSL No. 275101). Perennial Partners Limited (ABN 90 612 829 160) is a Corporate Authorised Representative (1293138) of Perennial Value Management Limited. Both the Investment Manager and Responsible Entity form part of Perennial Partners. This promotional statement is provided for information purposes only. Accordingly, reliance should not be placed on this promotional statement as the basis for making an advice of any kind and you should not construe the contents of promotional statement as legal, tax, investment or other advice. This promotional statement does not constitute advertising or advice of any kind and you should not construe the contents of promotional statement as legal, tax, investment or other advice. This promotional statement does not constitute an offer or inducement to engage in an investment adving of any offer documentation, offer or invitation to purchase, sell or subscribe for interests in any type of investment product or service. You should read and consider donsider obtaining professional investment advice tailored to your specific circumstances before making any investment offer documentation applicable to any investment to engage in an investment for documentation applicable to any investment to engage any relevant offer documentation applicable to any investment to engage in a circumstance before making any investment of for documentation applicable to any investment formation in this promotional statement is accuracy, reliability or completeness is not guaranteed. Past performance is not a reliable indicator of future performance. Gross performance contracture any applicable management fees or expenses. Net performance is based on redemption price for the period and assumes that all distributions are reinvested. Fees indicator fees the maximum applicable. Contractual arrangements, inclu