

# Perennial Value Shares Wholesale Trust

Monthly Report August 2023

	Month (%)	Quarter (%)	FYTD (%)	1 Year (%)	2 Years (% p.a.)	3 Years (% p.a.)		7 Years (% p.a.)	10 Years (% p.a.)	Since Inception ^(% p.a.)
Perennial Value Shares Wholesale Trust (Net)	-1.0	2.9	1.3	9.5	4.4	12.4	6.6	7.2	7.1	8.2
S&P/ASX 300 Accumulation Index	-0.8	3.9	2.1	9.0	2.5	10.5	7.0	8.5	7.9	7.8
Value Added	-0.2	-1.0	-0.8	0.5	1.9	1.9	-0.4	-1.3	-0.8	0.4

<sup>^</sup>Since inception: June 2001. Past performance is not a reliable indicator of future performance.

#### Overview

Markets were generally softer in August, with good economic news in the US being interpreted as bad for equities as it suggested rates will remain higher for longer. At the same time, bad economic news in China was interpreted as also being bad for equities, as what has been the main engine of global growth continued to splutter. This saw the S&P500 fall -1.8% and the NASDAQ decline -2.2%, while the FTSE100 fell -3.4% and the Nikkei 225 gave back -1.7%. The continuing weak Chinese data, and renewed concerns over the property market, saw the Shanghai composite fall -5.2%.

After selling off in the early part of the month, the Australian market staged a late recovery, with the ASX300 Accumulation Index finishing the month down only -0.8%. Reporting season was the highlight of the month. Many of the more cyclical stocks delivered better than feared results, while many of the defensives disappointed. Overall, results were sound, and highlighted that the economy continues to perform strongly. The RBA remained on hold at its August meeting, and inflation continued to ease. Retail sales bounced, house prices continued to rise, and employment remained strong.

The better than feared results from consumer-facing stocks saw Consumer Discretionary (+5.8%) the best performing sector for the month, followed by REITs (+2.2%), which also experienced a relief rally. Energy (+0.7%) also outperformed. By contrast, Metals and Mining (-2.5%) underperformed, weighed down by the negative China sentiment and generally softer commodity prices. Consumer Staples (-3.1%) were also softer as investors rotated towards more discretionary exposures.

#### **Fund Characteristics**

The Trust aims to grow the value of your investment over the long term via a combination of capital growth and income, by investing in a diversified portfolio of Australian shares, and to provide a total return (after fees) that exceeds the S&P/ASX 300 Accumulation Index measured on a rolling three-year basis.

Portfolio Managers Stephen Bruce, Andrew King	<b>Trust FUM</b> AUD \$464 million				
<b>Distribution Frequency</b> Half yearly	Minimum Initial Investment \$25,000				
Trust Inception Date	Fees				

0.92% p.a.

APIR Code

June 2001

Portfolio Characteristics – FY24	Trust	Market
Price to Earnings (x)	14.5	15.9
Price to Free Cash Flow (x)	13.3	15.1
Gross Yield (%)	5.0	5.1
Price to NTA (x)	2.1	2.5

**Source:** Perennial Value Management. As at 31 August 2023

The above figures are forecasts only. While due care has been used in the preparation of forecast information, actual outcomes may vary in a materially positive or negative manner.

# Growth of \$100,000 Since Inception

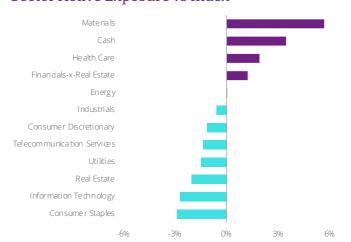


Performance shown net of fees with distributions reinvested. Does not take into account any taxes payable by an investor. Past performance is not a reliable indication of future performance.

## Top 5 Over / Underweight Positions vs Index



## Sector Active Exposure vs Index



#### **Trust Review**

The Trust returned -1.0%, after-fees in August, underperforming the benchmark by -0.2%.

One of the top contributors to performance over the month was building material James Hardie (+7.0%). We have previously written about how we regard this as a very high-quality business, able to generate strong earnings growth, while maintaining a high return on equity. During the month, the company reported its first quarter results, delivering record earnings and strong margins, despite the soft market conditions, which saw sales revenue decline over the quarter. However, there are indications that the US housing market has stabilised after being impacted by the rapid rise in mortgage rates. As is the case in Australia, there is a shortage of housing in the US, with inventories of single family (ie detached) homes well below pre-pandemic levels, which bodes well for underlying demand. While the company is subject to the cycle, over time it has consistently outgrown the overall market as its premium, differentiated products take share from other building materials. Management continues to focus on investing in the brand and distribution channels and we expect this to drive double-digit earnings growth over the medium term. The company recently announced that it has become the exclusive supplier of siding and trim to D.R. Horton until the end of 2026. D.R. Horton is the largest home builder in the US, delivering over 80k homes per annum, and this deal is a strong validation of James Hardie's standing in the US market.

Treasury Wine Estates (+5.2%) outperformed on speculation that the tariffs on Australian wine exports to China would soon be removed. This follows the restoration of more normal diplomatic activity between Australia and China and the recent resumption of barley exports. Should this occur, it would be very positive for earnings, with the Chinese market a key destination for their premium labels such as Penfolds. While there is no guarantee that this will happen, it was interesting to note that in their results presentation, the company stated that given the potential for the tariffs to be removed, they were "taking a measured approach to phasing of shipments of Penfolds across all markets...". This suggests that they have some degree of confidence that this will occur.

Seven Group (+6.6%) was another strong performer. The company delivered a strong result, with earnings per share up +18%. The business is well-placed, with its Westrac Caterpillar franchise benefitting from the strength of the Resources sector, while its Coates Hire business is benefitting from the high level of infrastructure investment currently being undertaken. Boral, in which Seven Group holds a 72.6% stake, also performed strongly, with both volumes and sales increasing across key products, and guiding for a strong increase in earnings in FY24. Despite the stock having rallied by more than +50% over the last 12 months, it is still trading on a relatively attractive valuation, with an FY24 P/E of 14x.

Worley (+2.1%) outperformed after delivering a strong result, with strong growth in revenue and earnings. This included strong growth in sustainability-related work, which increased to 41% of their total revenue in FY23 and now accounts for over three quarters of their factored sales pipeline going forward. While it should be noted that gas-related work is included in the sustainability category (as it is regarded as a transition fuel), Worley are developing leading market positions in the renewable energy engineering sector, which is both high margin and expected to grow very strongly over the coming years.

Other holdings which outperformed over the month included Carsales (+15.6%), Goodman Group (+13.7%), Tabcorp (+4.7%) and Aristocrat Leisure (+4.0%).

The major banks, where the Trust holds an underweight position, performed in line with the market in August. The CBA result and Q1 trading updates from the others indicated that while credit conditions remain very strong, with minimal evidence of stress in either consumer or business lending, margins are coming under increasing pressure as deposit rates increase.

The main detractors from performance over the month tended to be our Resources holdings, which were weaker on the back of lower commodity prices and negative sentiment around China.

### **Trust Activity**

During the month, we exited our positions in United Malt and Newcrest, both of which had been subject to takeovers. We also exited our holding in Woolworths, and reduced holdings in defensives such as Telstra and Lottery Corporation. Proceeds were used to increase our holdings in a range of Resources stocks. At month end, stock numbers were 59 and cash was 3.5%.

#### Outlook

The global economy has proven surprisingly resilient in the face of the sharp rise in interest rates and other economic disruptions. Further, recent data suggests that, while inflation is proving sticky, it appears to have peaked. Importantly, unemployment rates remain very low in most major markets. The Australian economy continues to perform strongly, with strong employment growth, robust spending and healthy property prices. The resources and agricultural sectors continue to experience positive conditions and the surge in immigration is providing a further boost to activity.

While the backdrop is currently sound, the level of uncertainty is elevated, given the long lags in the transmission of monetary policy. As a result, a degree of caution is warranted and we prefer holding stocks with positive company specific drivers, as opposed to pure cyclical leverage, in addition to stocks with solid defensive characteristics. Importantly, the portfolio is positively leveraged to post-COVID normalisation, higher inflation, and higher interest rates. This is achieved through overweight positions in the Diversified Financials, Resources, and very select parts of the Consumer Discretionary sectors. In the defensive part of the portfolio, this is achieved through holdings in the Healthcare, Insurance, Telco and Gold sectors.

While there is a high level of economic uncertainty, our focus remains on investing in quality companies with proven business models and strong balance sheets, which are offering attractive valuations and have the ability to deliver high levels of franked dividend income to investors.

**Invest Online Now** 

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