PERENNIAL

Perennial Concentrated Australian Shares Trust

About the Trust

The portfolio invests in a concentrated number of companies listed on the ASX which we believe offer good value and are our most compelling investment ideas. The portfolio will hold in the range of 15 to 30 stocks.

The Trust employs Perennial Value's proven, true-to-label, value-style investment process, which seeks out companies with sustainable operations that are trading at attractive valuations. The process places significant emphasis on capital preservation and balance sheet strength.

The cornerstone of this approach is the undertaking of in-depth company research by our 16-strong investment team, with the aim of developing a detailed understanding of each company before committing investors' funds.

About Perennial Value Management

Perennial Value is a specialist, active investment management firm, 100% owned by the investment team and key executives.

Our sole focus is to deliver excellence in funds management and superior outcomes for our investors, through the alignment of interests between investment management staff and our clients.

Equity participation is a key element of Perennial's business model. The investment staff's equity stake in the business means the team are single minded in ensuring delivery of performance ahead of benchmark. At the heart of Perennial's equity ownership structure is the philosophy of aligning our investment professionals' interests with that of our clients.

Fund Characteristics

Fund objective	The Trust aims to grow the value of your investment over the long term by investing in a concentrated portfolio of Australian companies, and to provide a total return that exceeds the S&P/ASX 300 Accumulation Index measured on a rolling three-year basis.
Benchmark	S&P/ASX 300 Accumulation Index
Inception Date	June 2017
Number of stocks	15 – 30 stocks
Minimum initial investment	$25,000
Fees (PA)	0.92%
Liquidity	Daily
Risk/Return profile	High
Distribution	Half yearly
APIR Code	WPC6780AU

Asset Class and Allocation

Australian Equities	90 – 100%
Cash	0 – 10%

Why Invest in the Concentrated Australian Shares Trust

Strong research capabilities

- Fully resourced team of 16
- Concentrated investment style
- 200 stocks modelled in detail

Strong portfolio construction skills

- Strong emphasis on portfolio construction
- Utilising portfolio analytics to asses factor and stock specific risk

Well-resourced team

- Both senior Portfolio Managers have greater than 20 years investment experience
- Excellent access to brokers, floats and senior executives

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Investment Process

Universe Screening

400 Stocks

Fundamental Research

250 Stocks

Proprietary Ranking
(Perennial Value Screen)

220 Stocks

Portfolio Construction

80 Stocks

Client Portfolio

15-30 Stocks

Screen for

- $50 million min. capitalisation
- Concept stocks, high debt, poor management
- Initial screen on metrics offering a better value than market (P/E, dividend yield, int cover)

Conduct company visits & peer reviews

Characteristics sought:

- Sound financial position
- Good management
- Profit track record
- Strong market positions

Six key measures sourced from company models

- P/E
- P/FCF
- P/NTA
- Net interest cover
- Forecast 3yr EPS Growth
- Gross Dividend Yield

Portfolio Investment size then based on a function of:

- Risk Limits
- Liquidity
- Portfolio analytics

Investment Team

Dan Bosscher

Portfolio Manager

Years in Perennial Value: 8
Years in the industry: 23

Scott Stewart

Deputy Portfolio Manager

Years in Perennial Value: 6
Years in the industry: 21

Philip Cornet

Dealer

Years in Perennial Value: 5
Years in the industry: 26

Contact us

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