

Phone: 1300 730 032 (Australia)
Phone: +61 2 8823 2534 (International)
Email: perennial.transactions@unitregistry.com.au

Application | Individual

Perennial Better Future Trust
Perennial Value Australian Shares Trust
Perennial Value Microcap Opportunities Trust
Perennial Value Smaller Companies Trust
Perennial Value Shares For Income Trust
Perennial Value Shares Wholesale Trust
Perennial Strategic Natural Resources Trust

WHO SHOULD COMPLETE THIS FORM?

This application form is for individuals or sole traders, investing on their own behalf.

HOW TO COMPLETE THIS FORM

Step 1 Before submitting this form, please read the Product Disclosure Statement (PDS), Target Market Determination (TMD) and the Additional Information Booklet (AIB), available here or if you are unable to access the link or print the document, contact us on 1300 730 032.

Units in a trust will only be issued following acceptance of an application form issued with the relevant PDS, with all required documents attached.

Please complete using the editable PDF, sign and print or, please print, use black pen and write in BLOCK letters. If you make an error do not use correction fluid, instead, cross out your error and initial your changes.

Note: Please ensure all fields are completed including those in sections A and B.

Step 2 Tell us your foreign tax status

Please complete the Global Tax Reporting (FATCA/CRS) information in section 9.

Step 3 Sign and send your documents to the below address.

Please ensure you sign **section 11** of the form in accordance with the instructions provided.

You can return your forms by email or by post to:

Perennial Trusts Registry Services GPO Box 804 Melbourne VIC 3001 perennial.transactions@unitregistry.com.au

Step 4 Make your payment

Please refer to **section 4** of the application form and follow the instructions on how to pay the application amount. Your application cannot be processed until all relevant identification documents and cleared funds are received.

IMPORTANT INFORMATION

- Please ensure all relevant fields are completed. If you do not complete all relevant sections your application may be rejected and returned to you for completion, resulting in a delay in processing your application.
- If you have any questions as you complete this form, please refer to the FAQs of this form, or contact us on 1300 730 032.

Perennial Investment Management Limited (PIML) ABN 13 108 747 637, AFSL 275101 is the Responsible Entity and issuer of this Application Form.

Section A: Your investment objectives

In relation to our Design and Distribution Obligations (DDO) under the Corporations Act, we seek the following information about your attributes as an investor. Questions A to E are optional. Question F is mandatory. Your attributes should be consistent with the PDS & TMD for the trust(s) you are investing in.

Consumer Attributes A. What is your primary investment objective? (select only one option) Capital growth (increased value of your investment over time) Capital preservation (preserving the value of your investment and preventing loss) Capital guaranteed (shielding your investment from any losses) **Income distribution** (receiving regular income from your investment) B. What is the intended use of this trust in your investment portfolio? (select only one option) Solution / standalone (your primary investment - 75% - 100% of portfolio) Core component (a large proportion of your investment - 25% - 75% of portfolio) Satellite / small allocation (a small part of your investment - less than 25% of portfolio) C. What is the intended investment timeframe? (select only one option) Short term (less than 2 years) Medium term (more than 2 years) Long term (more than 8 years) D. What is your tolerance for risk / return? (select only one option) (How much of a loss you are willing to tolerate within your portfolio when assessed against the possibility of greater returns). Low Medium High Very high E. What is your anticipated frequency of withdrawals? (select only one option) Weekly Daily Monthlu Quarterly Annually or longer F. Have you received advice prior to applying to invest in this trust(s)? (select only one option) Yes - I/We have received personal advice in relation to my investment in this trust (financial product advice provided to you by a person who has considered one or more of your investment objectives). No - I/We have not received personal advice in relation to my investment in this trust.

Note: Acceptance of your application should not be taken as a representation or confirmation that an investment in the trust is, or is likely to be, consistent with your intentions, objectives and needs as indicated in your responses to these questions.

Section B: Investor details					
What is the full legal name of the individual or sole trader that will hold title of the units?					
Full name of account designation					
If you are an existing investor, please provide your account number I/We confirm there are no changes to our identification documents	If you are an existing investor, please provide your account number				
I/We confirm there are no changes to the information in our prev	vious application provided and that it remains current and valid.				
Section C: Are you investing using funds borrowed under a margin le	oan?				
No - go to section 1 Yes - please complete the d	letails below				
Name of margin lender	Name of borrower				
Borrower's TFN	Loan number				
If the person who will hold legal title to the units will be the borrower gromplete this form as an individual.	ranting power of attorney to the margin lender or its nominee, please				
1. INVESTOR DETAILS					
Complete all details below in respect of the individual(s) or sole trader((s) that will hold legal title to the units.				
Investor 1					
Title Given name(s)	Surname				
Business name (if sole trader)					
ABN (if any, for sole trader)					
ADIV (ii urig, for sole truder)					
Date of birth (DD/MM/YYYY) / / / Occupation					
Residential address (or, if you are a sole trader, principal place of busin	ness) - (A PO Box/RMB/Locked Bag is not acceptable)				
Property/building name (if applicable)					
Unit Street number Street name					
Suburb State	Postcode Country				

Postal address (if different to residential address) - (A PU BOX/RMB/L	оскеа вад із посассерсавіе)
Property/building name (if applicable)	
Unit Street number Street name	
Suburb State	e Postcode Country
Contact details	
Home number (including country and area code)	Mobile number (including country code)
Email (default address for all correspondence)	
Tax details - Australian residents	
If you are an Australian resident for tax purposes, please provide you	
Australian resident and do not provide your TFN, or a reason for exen Medicare levy.	nption, you will be taxed at the highest marginal tax rate plus the
TFN	Reason for exemption
Investor 2	
Title Given name(s)	Surname
Business name (if sole trader)	
ABN (if any, for sole trader)	
Date of birth (DD/MM/YYYY)	Occupation
Bace of Birdi (BB/MW) 1111)	Goodpation
Residential address (or, if you are a sole trader, principal place of bus	iness) - (A PO Box/RMB/Locked Bag is not acceptable)
Property/building name (if applicable)	
Unit Street number Street name	
Suburb State	e Postcode Country
Postal address (if different to residential address) - (A PO Box/RMB/L	ocked Bag is not acceptable)
Property/building name (if applicable)	
Unit Street number Street name	
Suburb State	e Postcode Country

Contact details		
Home number (including country and area code)	Mobile number (including country code)	
Email		
All correspondence will be sent to the email address provided by Inves	tor 1.	
Tax details - Australian residents		
If you are an Australian resident for tax purposes, please provide your Australian resident and do not provide your TFN, or a reason for exemp Medicare levy.		
TFN	Reason for exemption	
If there are more than two individuals, please complete a separate app together with this form.	lication form signed by each additional applicant and submit it	
If clarification is required please contact us on 1300 730 032 or peren	nial.transactions@unitregistry.com.au.	
2. VERIFICATION PROCEDURE		
If you cannot meet the requirements of option A , please follow the ins	structions in option B.	
OPTION A		
Provide a certified copy* of one of the following:		
Current Australian Driver's Licence containing a photo of the person	(scan the front and back)	
Current Australian Passport or an Australian Passport that has expire	ed within the preceding 2 years	
Current Australian State or Territory Government Identity Card show	ing the person's date of birth, photo and signature	
Current Foreign Government Identity Card showing the person's date	of birth, photo and signature**	
Current Foreign Driver's Licence showing the person's date of birth, p	hoto and signature**	
Current Foreign Passport showing the person's date of birth, photo ar	nd signature**	
OPTION B		
If you can't provide any document from option A, then please provide one document from group 2.	a certified copy* of one document from group 1 and	
GROUP 1		
Birth Certificate or Birth Extract issued by an Australian State or Terr	itory	
Australian Government issued Citizenship Certificate		
Current Concession or Health Care Card issued by Centrelink (scan t	he front and back)	
GROUP 2		
Commonwealth, State or Territory Government Notice within the pred benefits	eding 12 months and recording the provision of financial	
Australian Taxation Office Notice within the preceding 12 months and or to (respectively) the ATO	I recording the debt payable to or by the individual by	
Local Government or Utilities Provider Statement within the precedin	g 3 months and recording the provision of services	

If the investor is below the age of 18, please contact us on 1300 730 032 $\,$

 * Please see the FAQs at the end of this form for the meaning of certified copy.

**If the document is written in a language other than English, it must be accompanied by an English translation prepared by an accredited translator.

3. INVESTMENT & DISTRIBUTION INSTRUCTIONS					
Trust Name	APIR	Trust minimum AUD\$	Investment amount AUD\$	Distribution option (indicate (X) one option per trust) Pay to my	
		AODQ	ДОБО	bank a/c	Reinvest
Perennial Value Australian Shares Trust	IOF0200AU	25,000			
Perennial Better Future Trust	WPC5600AU	25,000			
Perennial Value Microcap Opportunities Trust	WPC3982AU	25,000			
Perennial Value Smaller Companies Trust	IOF0214AU	25,000			
Perennial Value Shares For Income Trust	IOF0078AU	25,000			
Perennial Value Shares Wholesale Trust	I0F0206AU	25,000			
Perennial Strategic Natural Resources Trust	WPC3240AU	25,000			
or vary the investment minimums. Please nominate one distributions will be automatically re-invested. Please indicate the source & origin of trusts being invested.	ibution option fo	r each trust yc	ou are investing i	n. If no selection	is made,
Savings					
Superannuation contributions					
Income from employment - regular and/or bonus					
Normal course of business					
Investment					
Donation/gift					
Inheritance					
Sale of assets (e.g. shares, property)					
Other					

4. PAYMENT OF A	PPLICATION AMOUNT	
Select your payme	nt method and complete the relevant section if ap	oplicable. All payments must be made in AUD.
EFT	Direct debit	BPAY®
EFT	Electronic Funds Transfer	
Account name:	Perennial Investment Management Limited - App	olication Account
BSB:	342-011	
Account number:		
Your reference:	[please use the name of the investor and investo	r number]
Direct debit author	ity - Australian bank accounts only	
	ow. This debit will be made through the Bulk Electr	ur nominated financial institution account by completing the direct onic Clearing System (BECS) from your account held at the financial
		erms and conditions governing the debit arrangements between you Juest and in your Direct Debit Request Service Agreement, available
Financial institution	n name	Branch name
Account name		
BSB number		Account number
	, a debit to the nominated account as deemed pa	red ABN 13 108 747 637 (User ID 653095) to arrange, through its own yable by our administrator.
	3	
Please print full na	me	Date (DD/MM/YYYY)
Signature of joint a	ccount holder (if applicable)	
Please print full na	me	Date (DD/MM/YYYY)

BPAY® - Telephone & internet banking

You can make your payment using telephone or internet banking.

You will need to quote the biller code and your account number (for reference) when making this payment.

If this is a new investment, we will notify you of your account number once this is available. Please make your payment within 14 days of this notification.

Trust	BPAY details
[Trust name]	Biller code [insert] Reference number [account number]

Contact your bank or financial institution to make this payment from your cheque, savings, debit or transaction account. More info www.bpay.com.au

®Registered to BPAY Pty Ltd ABN 69 079 137 518

Trust name	BPAY® details
Perennial Value Australian Shares Trust	Biller code: 216804 Reference number: Investor number
Perennial Value Microcap Opportunities Trust	Biller code: 216846 Reference number: Investor number
Perennial Better Future Trust	Biller code: 216861 Reference number: Investor number
Perennial Value Smaller Companies Trust	Biller code: 216903 Reference number: Investor number
Perennial Value Shares For Income Trust	Biller code: 216911 Reference number: Investor number
Perennial Value Shares Wholesale Trust	Biller code: 216929 Reference number: Investor number
Perennial Strategic Natural Resources Trust	Biller code: 216887 Reference number: Investor number

5. FINANCIAL INSTITUTION ACCOUNT DETAILS

Australian bank account details

Please provide your bank account details if you have selected to take your distribution in cash or wish to provide these details for future redemptions. We will only pay cash proceeds to a bank account in the name(s) of the investor(s). We will not make any payments into third party bank accounts.

Financial institution name	Branch name
Name of account holder(s)	
BSB number	Account number
Foreign bank account details	
Financial institution name	Financial institution address
Account number	Account name

SWIFT/BIC	ABA/FED (US)
IBAN (Europe)	
6. COMMUNICATION	
Automatic online account access	
Online access enables you to view details of your investments (account you the necessary registration details by post once your application is	
Note: You may receive market commentary, event invitations etc from these communications.	n us, from time to time. Please indicate if you do not wish to receive
Annual & semi-annual report options	
The annual and any semi-annual financial statements of the trust are a post or email, please indicate below. (This refers to annual and semi-an regarding general correspondence for your trust).	
By email By post	
Marketing material	
services or information that may be of interest to you. By providin	other electronic messaging service relating to market commentary, g us with your contact details you consent to being contacted by ish to receive marketing information from us or any companies within
7. FINANCIAL ADVISER DETAILS	
Use this section to tell us about your financial adviser. If you change yo If you would like your financial adviser to receive copies of your statements	
Adviser email address	
Operating your account	
Do you want your financial adviser to be able to operate your account?	
No	
Yes - Please complete section 9 (Authorised representative of inve	estor).
In general, an appointed financial adviser can do everything you can do your account. It is important to tell us promptly if you no longer wish yo adviser changes – Iress and OneVue will keep accepting their instruction has terminated.	ur financial adviser to operate your account, or if your financial
We may suspend or terminate their appointment for any reason consid your account.	ered reasonable, and may change the terms on which they operate
You indemnify us from any loss you or we suffer as a result of the action actions if we ask.	ns of your appointed financial adviser, and agree to ratify their

Notice to financial adviser: by completing this section of the application form, you are confirming that you hold a current Australian Financial Services Licence (AFSL), or are otherwise authorised to advise on and arrange this product.

Details	
AFSL holder name	AFSL number
Adviser name	
Advisor code or Authorised representative number	ABN
Property/building name	
Unit Street number Street name	
Suburb State	Postcode Country
Phone	Mobile
Notice to financial adviser: please note that reliance on the KYC perfebelow is met.	ormed by the financial advisor is only acceptable if all the criteria
I hold an AFSL in my own name or have been appointed as an au	thorised representative by the licensee.
I am a reporting entity for AML/CTF purposes.	
The issuer has reasonable grounds to believe that it is appropriate	te to rely on the KYC procedure I have undertaken.
I have attached the KYC documents to this form.	
AFSL full legal entity name	AFSL number
Please print full name	
Signature	

8. AUTHORISED REPRESENTATIVE OF INVESTOR

Please complete this section if you wish to appoint an individual or individuals to act on your behalf in relation to your investment in the trust. If you have appointed an entity as your authorised representative, please contact us on 1300 730 032 to obtain the relevant KYC form.

8.1 Agent	's details
Agent 1	
Title	Given name(s) Surname
Employer	
Agent's pho	ne number
Email	
Agent's sign	ature
Agent 2	
Title	Given name(s) Surname
Employer	
Agent's pho	ne number
Email	
Agents sign	ature
If you wish to	o appoint more than two agent's, please complete the details on a separate sheet and attach to this application form.
9.2 How a	gents may act in relation to the account?
Tick applic	able
Each agent	listed above may provide instructions in relation to the investment individually without the consent of the other
All agents r	must act jointly to provide instructions in relation to the investment
Other arrar	ngement - please provide details

8.3 Verification procedure for authorised representatives who are individuals
For each authorised representative, please provide verification documents in accordance with the verification procedure in section 2 . In addition, please provide evidence of each authorised representative's authority to act on behalf of the investor. Please tick the document(s) you have provided.
Verification documents - mandatory
A certified copy of ID as per section 2
Authorised representative's authority - one of the following (not required for a Financial Adviser listed in Section 8)
Certified copy of the authorising document (e.g. POA); or
A certified copy of a guardianship order; or
Other arrangement - please provide details
I confirm that the document authorising each authorised representative is still valid and has not been revoked.
9. GLOBAL TAX REPORTING REQUIREMENTS (FATCA/CRS)
Why you need to complete this section? The Foreign Account Tax Compliance Act (FATCA) and Common Reporting Standard (CRS) are regulatory requirements that aim to deter tax evasion by US and other foreign taxpayers. The Australian and a number of other foreign Governments have an agreement which requires us to obtain certain information from investors, including taxation information. You may be liable to a penalty if you provide information that is false or misleading that is material. We may decide not to open an account without first receiving the required information. For more information, visit www.ato.gov.au . If you are unsure of any of the answers, please contact a legal or accounting professional.
9.1 Tax Residence - Individual/Sole Trader
HELP Tell me about tax residence You can be a resident of more than one country for tax purposes. Whether you are tax resident of a particular country for tax purposes is often based on the amount of time you spend in a country and the location of your residence and/or place of work. If you pay tax or have a tax liability somewhere, you are probably a tax resident there. Dual citizenship often brings dual tax residency. It depends on the country. For the US, tax residency can be as a result of citizenship or residency for tax purposes. If you're unsure, ask someone who knows, usually your accountant.
9.1.1 Individual - Investor 1
Are you a US resident for tax purposes? No Yes - please tell us your TIN.

HELP

What is a TIN?

This is short for Taxpayer Identification Number, an identification number issued or used by tax authorities. In Australia, the equivalent is the tax file number (TFN). For the US, it could for example be a US Social Security Number, a US Individual Taxpayer Identification Number or a US Employer Identification Number. In other countries, it may have a different name.

Are you a resident of any other country for tax purposes?						
Other than the US or Australia						
No Yes - please tell us which ones, using the following table.						
HELP No TIN? Reasons we accept are: Reason A: The country of tax residency does not issue TINs to its tax residents Reason B: The entity/individual has not been issued with a TIN Reason C: The country of tax residency does not require the TIN to be disclosed						
	Country or jurisdiction of tax residency	TIN	No TIN? Which reason? If Reason B has been selected please provide an explanation. See above HELP box.			
1						
2						
3						
4						
9.1.2 Individual - Investor 2						
Are you a US resident for tax purposes? No Yes - please tell us your TIN.						
HELP						
What is a TIN?						
This is short for Taxpayer Identification Number, an identification number issued or used by tax authorities. In Australia, the equivalent is the tax file number (TFN). For the US, it could for example be a US Social Security Number, a US Individual Taxpayer Identification Number or a US Employer Identification Number. In other countries, it may have a different name.						
Are you a resident of any other country for tax purposes?						
Other than the US or Australia						
No						
Voc. plagge tell up which once using the following table						
Yes - please tell us which ones, using the following table.						

HELP

No TIN? Reasons we accept are:

Reason A: The country of tax residency does not issue TINs to its tax residents

Reason B: The entity/individual has not been issued with a TIN

Reason C: The country of tax residency does not require the TIN to be disclosed

	Country or jurisdiction of tax residency	TIN	No TIN? Which reason? If Reason B has been selected please provide an explanation. See above HELP box.
1			
2			
3			
4			

10. DECLARATIONS & ACKNOWLEDGMENTS

Please read the declarations below before signing this form. The required signature(s) are detailed at the bottom of this form. When you apply to invest, you (the applicant) are telling us:

- to the best of your knowledge, all details in this application (including all related documents provided) are true, correct and complete
- you understand that this application form does not form part of the PDS;
- you have received, read and understood the current PDS, TMD and AIB. You agree to be bound by the constitution of the trust, and the PDS as supplemented, replaced or re-issued from time to time.
- you have competed Section A of this application form relating to Consumer Attributes, and confirm that your investment objectives are consistent with those of the trust(s) for which you are investing in.
- you are not bankrupt or a minor, and are authorised to sign this form
- you have received and accepted this offer in Australia
- you have read and understood the information relating to privacy in the PDS and AIB and consent to my/our personal information being collected, used and disclosed in accordance with the PDS, AIB and the Responsible Entity's privacy policy;
- you are not a 'politically exposed person or organisation' for the purposes of any AML/CTF laws
- I consent to the issuer disclosing my personal information to any issuer's service providers, in relation to any identification and
 verification that the issuer is required to undertake on me, as required under the AML/CTF Act. This shall include any information:
 - o required by any third party document verification service provider, and/or
 - o provided to any third party document verification service provider.

By applying to invest you also acknowledge that:

- the Responsible Entity reserves the right to not accept any application form in its absolute discretion
- monies deposited are not associated with crime, money laundering and/or financing terrorism. We may decide to delay or refuse any
 request or transaction, including by suspending the issue or redemption of units. If we are concerned that the request or transaction
 may breach any obligation of, or cause us to commit or participate in an offence under any AML/CTF and Sanctions Law and FATCA/
 CRS obligations, we will incur no liability to you if we do so
- we may take other action we reasonably believe is necessary to comply with AML/CTF and Sanctions Law and FATCA/CRS
 obligations, including disclosing any information held about you to any of our related bodies corporate or service providers whether
 in Australia or outside Australia, or to any relevant Australian or foreign regulator, and
- we collect additional information about you from time to time, from you or from third parties, for the purposes of satisfying AML/CTF and Sanctions Law and FATCA/CRS obligations, and that any such information may be used and disclosed as described in the Perennial Investment Management Limited privacy policy available online at www.perennial.net.au or by contacting us.
- investments in the trust(s) are subject to investment risk, including possible delays in repayment and loss of income and capital invested.

Important information

- nothing in this form is advice and 'help' is general guidance only. Seek professional advice to be sure of your answers
- it is a condition of investing that you keep your details (including tax detail) with us, up to date. We recommend that you review this tax information form at the end of the financial year and update your details if required. You must contact us when you learn new things about the matters in this form. Failing to update us can have tax and other consequences. You can update us by requesting and completing this form and emailing or posting it to our Administrator.

By completing and signing this form:

- you represent having read and understood this form
- you represent this form is complete and accurate
- if you have applied for but not received your TIN or GIIN, you undertake to inform us within 30 days of receiving it
- you undertake that if information in this form changes, you will tell us within 30 days
- you declare that to the best of your knowledge and belief the information provided in the Global Tax Reporting section is true and correct
- you agree to notify Perennial Investment Management Limited of any changes to your tax residency or that of any beneficial owners or controlling person.

All applicants must sign.	
Signature 1	Signature 2
Signature	Signature
Date (DD/MM/YY)	Date (DD/MM/YY)
Full name	Full name
Capacity	Capacity
Investor 1	Investor 2
Agent	Agent
Signature 3	Signature 4
Signature	Signature
Date (DD/MM/YY)	Date (DD/MM/YY)
Full name	Full name
Capacity	Capacity
Investor 3	Investor 4
Agent	Agent

11. SIGNATURE(S)

Translating documents by an accredited translator

In Australia an accredited translator means a professional translator accredited by the National Accreditation Authority for Translators and Interpreters at or above professional level.

NAATI (https://www.naati.com.au/)

In an overseas country, an accredited translator is a professional translator accredited by a NAATI equivalent authority. For these, escalate to the AML Compliance Officer for assistance.

Getting your copies certified

Any document(s) requiring to be certified for verification purposes must be certified by an eligible person to be a true copy of the original document. Documents must be either certified on all pages or certified on the front page with a clear reference to the number of subsequent pages that are included.

Example of certification

I certify that this is a true and correct copy of the original document

Signature of Certifier Name of Certifier

Capacity of certifier - e.g. Justice of the Peace

Date of certification (DD/MM/YYYY)

List of occupations that can certify (from the Statutory Declaration Regulations 2018)

- Architect
- Chiropractor
- Dentist
- Financial adviser or financial planner
- · Legal practitioner
- Medical practitioner
- Midwife
- Migration authorised representative registered under Division 3 of Part 3 of the Migration Act 1958
- Nurse
- Occupational therapist
- Optometrist
- Patent attorney
- Pharmacist
- Physiotherapist
- Psychologist
- Trade marks attorney
- Veterinary surgeon.

List of persons who can certify

- a person who is enrolled on the roll of the Supreme Court of a State or Territory or the High Court
 of Australia, as a legal practitioner (however described)
- a judge of a court
- a magistrate
- a chief executive officer of a Commonwealth court
- a registrar or deputy registrar of a court
- a Justice of the Peace
- a notary public (for the purposes of the Statutory Declaration Regulations 2018)
- a police officer
- an authorised representative of the Australian Postal Corporation who is in charge of an office supplying
 postal services to the public
- a permanent employee of the Australian Postal Corporation with 2 or more years of continuous service who is employed in an office supplying postal services to the public
- an Australian consular officer or an Australian diplomatic officer (within the meaning of the Consular Fees Act 1955)
- an officer with 2 or more continuous years of service with one or more financial institutions (for the purposes of the Statutory Declaration Regulations 2018)
- a finance company officer with 2 or more continuous years of service with one or more financial companies (for the purposes of the Statutory Declaration Regulations 2018)
- an officer with, or authorised representative of, a holder of an Australian financial services licence, having 2 or more continuous years of service with one or more licensees
- a member of the Institute of Chartered Accountants in Australia, CPA Australia or the National Institute
 of Accountants with 2 or more years of continuous membership.